

# Dimitra Kiriakopoulou

Ops & Customer Care Director | Universal Aviation Greece

UNIVERSAL® EMPLOYEE SINCE 2004

## Your Greece Ops Expert

- > 20 years' experience in business aviation and airport operations across Greece and its islands
- Maintains strong, trusted relationships with Greek aviation authorities, airport management groups, and local aviation service providers
- Passionate about making customers' missions smooth and successful – even during the frenzy of summer peak season
- Regularly consults on best practices for Greek summer ops

## Career Highlights

- Supported Athens 2004 Olympic Games and UEFA Champions League Finals 2007
- Elected by industry peers to represent the business aviation handling community at the Hellenic Slot Coordination Authority, participating in slot coordination committees, sub-committees, and other regulatory meetings with full voting rights.
- Helping the Greek GA community mature and improve standards for all operators visiting Greece – it's a small, close group



# Dimitra Kiriakopoulou (cont.)

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## Philosophy & Personality

- Leads with empathy, agility, and a solution-first mindset—"No" is never the first answer
- Known for rapid responsiveness and deep regulatory knowledge
- Supports environmental and animal welfare causes in her personal time
- Motto in action: "Be the change you want to see in the world."

## Fun Facts

- Most flights handled: Led coordination for 120+ flights during UEFA finals in 48 hours
- Most memorable moment: Setting up permits and services for the evacuation of injured wildlife and stray animals during Rhodes wildfires
- Unusual VIP request: Arrange a helicopter to transfer plants and herbs to a summer home
- Favorite aircraft handled: E190 demo aircraft on a diversion flight to Athens



## WHAT MOTIVATES ME?



Every day is a unique challenge—chasing excellence and finding solutions is what drives me.



An Evans Aviation Company