

# Universal Aviation Saudi Arabia

## PREMIUM FBO, HANGAR, & GROUND SERVICES PROPOSAL

### Dammam



An Evans Aviation Company



# LETTER OF INTRODUCTION

**Dear Business Aviation Leader,**

Thank you for the opportunity to present Universal Aviation Saudi Arabia and our new premium facility in Dammam.

We are proud to introduce a new standard for private aviation in the Eastern Province – one built around dedicated infrastructure, disciplined operations, and a refined, hospitality-forward service experience. As a newly inaugurated private aviation terminal, Dammam represents an important milestone in our growth across the Kingdom.

At King Fahd International Airport, Universal Aviation has been selected to manage and operate the new General Aviation Terminal and serve as the **sole general aviation services provider** at the airport. This creates a more controlled and consistent environment for operators who value accountability, efficiency, and service excellence.

A defining feature of the facility is its purpose-built **private aviation hangar**, designed to provide secure, climate-protected space for aircraft operating in the region. Complementing the hangar is a modern General Aviation Terminal with dedicated VIP lounges, a pilot's lounge, conference room, refreshment area, showers, offices, onsite CIQ, and a more seamless ARR–DEP flow for passengers and crew.

Backed by Universal Aviation's global reputation for safety, operational discipline, and high-touch service, our objective is clear: to deliver the most refined and reliable private aviation experience in Dammam.

We look forward to supporting your operations in the Kingdom.

Warm regards,  
**Hayel Altashkandi**  
General Manager  
Universal Aviation Saudi Arabia

# FACILITIES OVERVIEW

A newly inaugurated **3,900m<sup>2</sup> private aviation facility** designed to deliver operational control, elevated hospitality, and a more seamless guest experience at King Fahd International Airport. The facility includes a **2,600m<sup>2</sup> purpose-built private aviation hangar** and a dedicated General Aviation Terminal developed for business aviation in the Eastern Province.

## Passenger & VIP Amenities

- Two dedicated VIP lounges
- Food and beverage refreshment area
- Conference room
- Refined passenger reception environment
- Modern, purpose-built private aviation terminal experience

## Crew & Operational Facilities

- Dedicated pilots' lounge
- Crew Showers
- Onsite CIQ for expedited, controlled passenger clearance
- Discrete baggage screening area

## Access & Security

- Climate-controlled GA hangar (see Hangar Overview)
- Security-controlled facility access with full CCTV coverage
- Secure vehicle parking
- Luxury vehicles for airside and landside transfers

# FACILITY PREVIEW

Interior and exterior views of the newly inaugurated private aviation terminal in Dammam, including VIP lounge environments and the purpose-built hangar facility.



Exterior



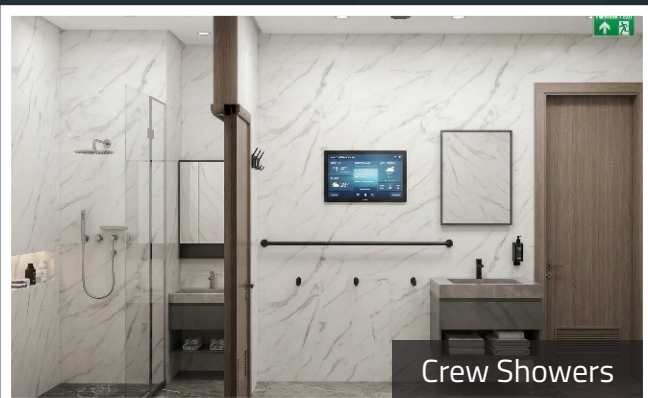
Main Lobby



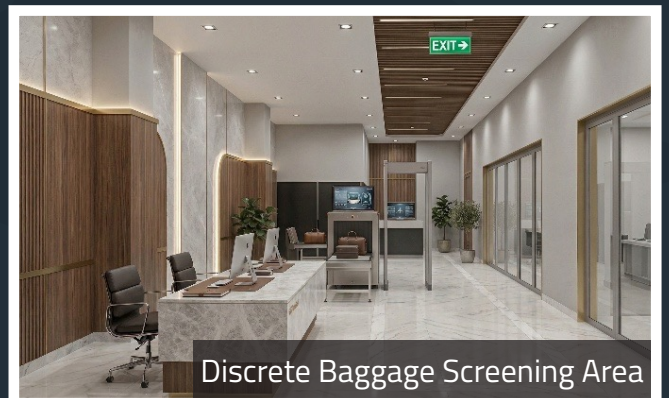
VIP Lounge with Hospitality Area



Conference Room



Crew Showers



Discrete Baggage Screening Area

# HANGAR OVERVIEW



## Aircraft Compatibility & Access

- **Capacity:** 2,600 m<sup>2</sup> of purpose-built private aviation hangar space.
- **Versatility:** Designed to accommodate a range of business aircraft, including large-cabin and long-range jets.
- **Seamless Logistics:** Direct taxiway access with a dedicated airside access point.

## Advanced Climate & Asset Protection

- **Environmental Shielding:** Fully enclosed hangar environment designed to protect aircraft from heat, humidity, dust, sand, and coastal exposure common in the Eastern Province.
- **Thermal Control:** High-efficiency HVAC systems maintaining a stable, temperature-controlled environment.
- **Sand & Dust Prevention:** Specialized door seals and pressurized systems to mitigate sand and dust during seasonal winds.

## Technical & Operational Support

- **Clearance:** 10 m Opening Height | 43 m Opening Width.
- **Power Systems:** 28V GPU available, generator-backed facility power, LED lighting, emergency backup lighting, and wireless connectivity.
- **Fire Prevention:** Foam fire suppression system with heat, smoke, and flame detection, integrated alarm monitoring, and full-space coverage.
- **Handling Support:** Full ground handling and 24/7 operational coordination provided by Universal Aviation's onsite team.

## Supporting Long-Term Basing

- **Amenities:** Direct access to the General Aviation Terminal and its passenger and crew amenities.
- **Secure Storage:** Dedicated units for aircraft parts and cabin supplies.



## GROUND HANDLING & OPERATIONAL ASSURANCE

Universal Aviation delivers full above- and below-the-wing support through disciplined global procedures and locally trained professionals – combining operational control with a hospitality-inspired service model built on internationally recognized safety and service standards. This same model is being introduced in Dammam as part of Universal’s broader Saudi Arabia expansion.

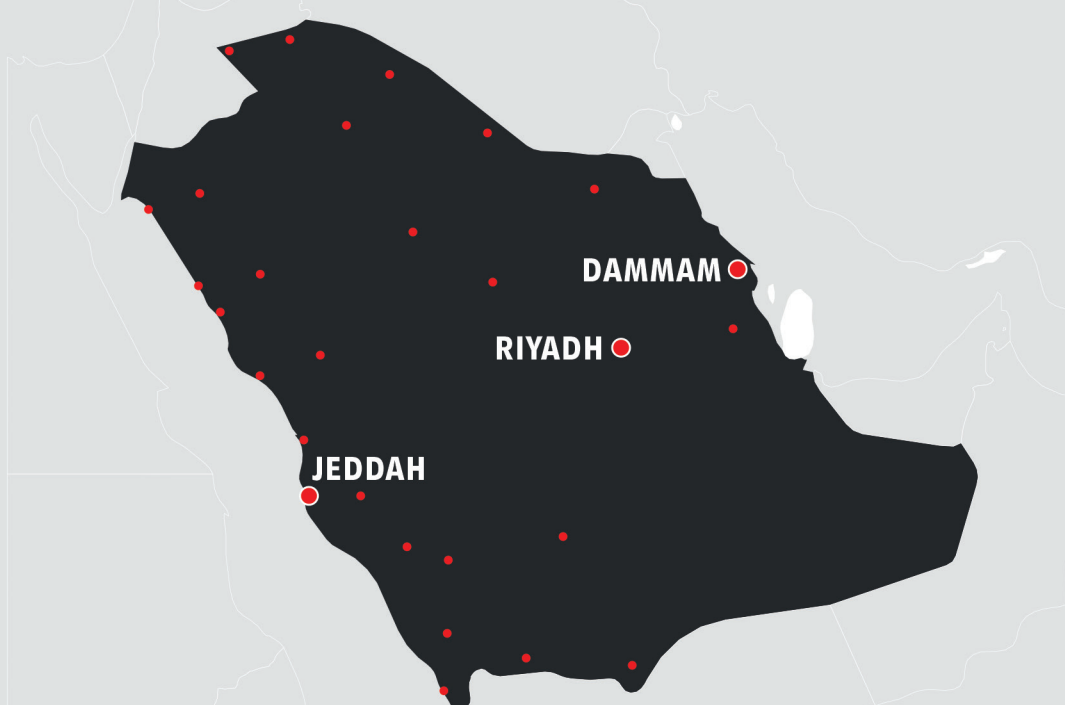
### What This Means for Operators

- **Single point of contact and accountability** from arrival through departure
- Coordinated slot, permit, and ATC management
- Proactive, clear mission communication
- Controlled ramp operations supported by Universal Aviation procedures
- Predictable, efficient turn-times
- Safety practices aligned with globally recognized operational standards

### High-Touch Service Experience

- Personalized, concierge-style support
- Professionally uniformed staff trained to internationally recognized hospitality standards
- “Know Before You Go” operational guidance
- Fast-track CIQ with personal escort
- Luxury vehicles for ramp-side and landside transfers

Backed by Universal Aviation’s global reputation for safety and service excellence — our team at **Dammam** combine operational discipline with hospitality-driven care, ensuring your mission is executed safely, efficiently, and without compromise.



## COVERAGE ACROSS THE KINGDOM

Universal Aviation is building a connected support platform across **Riyadh, Jeddah, and Dammam** to deliver a more consistent standard of service across Saudi Arabia. Together, these three gateway locations give operators one accountable partner across the Kingdom's primary business aviation markets.

Beyond Dammam, **Riyadh** extends our presence into the capital with full handling and a premium VIP lounge experience designed around efficiency, hospitality, and operational control. In **Jeddah**, Universal Aviation adds a major west coast gateway with premium ground handling and a dedicated private aviation hangar solution designed to support operators flying to the Red Sea region, Makkah, and the Kingdom's western corridor.

At the same time, we are building a broader support solution designed to extend beyond our three flagship locations – with the goal of supporting missions at airports across the Kingdom through one coordinated Universal Aviation team.

### What This Means for Operators

- **Three flagship Saudi gateways**
- **Full handling in Riyadh**
- **Premium ground handling and hangar capability in Jeddah**
- **Dedicated GAT and hangar capability in Dammam**
- **Expanding support across airports throughout the Kingdom**
- **One point of contact for more consistent coordination**

**One partner. One standard. Broader coverage across Saudi Arabia.**

# AIRPORTS SUPPORTED

ICAO	AIRPORT	CITY	LOCATION TYPE
OEAB	ABHA	ABHA	Third-party Supervision
OEAH	AL AHSA	AL AHSA	Third-party Supervision
OEBA	AL BAHA	AL BAHA	Third-party Supervision
OEDM	AL DAWADMI	AL DAWADMI	Third-party Supervision
OESK	AL JOUF	AL JOUF	Third-party Supervision
OEAO	ABDULMAJEED BIN ABDULAZ	ALULA	Third-party Supervision
OERR	ARAR	ARAR	Third-party Supervision
OEBH	BISHA	BISHA	Third-party Supervision
<b>OEDF</b>	<b>KING FAHD INTL</b>	<b>DAMMAM</b>	<b>Universal Aviation Flagship Location</b>
OEGS	PRINCE ABDULAZIZ INT'L	GASSIM	Third-party Supervision
OEGT	GURIAT	GURIAT	Third-party Supervision
OEHL	HAIL	HA'IL	Third-party Supervision
OERS	RED SEA INTERNATIONAL	HANAK	Third-party Supervision
OEGN	KG ABDULLAH BIN ABDULAZIZ	JAZAN	Third-party Supervision
<b>OEJN</b>	<b>KING ABDUL AZIZ INTL</b>	<b>JEDDAH</b>	<b>Universal Aviation Flagship Location</b>
OEMA	PRINCE M.B. ABDUL AZIZ	MEDINA	Third-party Supervision
OENG	NEJLAN	NEJLAN	Third-party Supervision
OEPA	QAISUMAH	QAISUMAH	Third-party Supervision
OERB	RABIGH	RABIGH	Third-party Supervision
OERF	RAFHA	RAFHA	Third-party Supervision
<b>OERK</b>	<b>KING KHALID INTL</b>	<b>RIYADH</b>	<b>Universal Aviation Flagship Location</b>
OENN	NEOM BAY	SHARMA	Third-party Supervision
OESH	SHARURAH	SHARURAH	Third-party Supervision
OETB	TABUK	TABUK	Third-party Supervision
OETF	TAIF	TAIF	Third-party Supervision
OETR	TURAIF	TURAIF	Third-party Supervision
OEWD	WADI AL DAWASIR	WADI AL-DAWASIR	Third-party Supervision
OEWJ	WEJH	WEJH	Third-party Supervision
OEYN	YANBU	YANBU	Third-party Supervision



## CLOSING & NEXT STEPS

### Shaping the Future of Business Aviation in Dammam

Dammam represents a defining opportunity in Saudi Arabia – a newly inaugurated private aviation terminal, a purpose-built private aviation hangar, and a service model built around international safety, operational discipline, and hospitality-forward care. Universal Aviation has been selected to manage and operate this facility as the **sole general aviation services provider** at King Fahd International Airport.

For operators evaluating long-term basing, frequent Eastern Province missions, or a more controlled operating experience in Saudi Arabia, Dammam offers secure hangarage, streamlined ARR–DEP flow, and one accountable partner overseeing the full terminal and ground handling environment.

**Secure your place in Dammam today. Early long-term basing opportunities and preferred hangar access will be allocated on a first-mover basis.**

#### Your Contacts

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